



When you are here ...

**Your Handpieces  
Should be HERE!**



**The holidays are a great time to have  
your handpieces cleaned & serviced!**

- High-speeds
- Low-speeds
- Scalars
- Attachments
- Electrics
- Surgical
- Endo
- Ultrasonic inserts

**Call your LOCAL Hayes office today!**

# HandpieceHeadlines®

October - December 2010 Your Source for Industry News & Information

## BLUE 32™ LED CURING LIGHT

Exceptional quality for a value price!



If you are in the market for a new curing light, check out the latest product from Hayes Handpiece Company. The Blue 32 LED curing light is a portable, gun-style LED curing light with a high output of 1500mw/cm<sup>2</sup>. The Blue 32 curing light features an ergonomic design and is precisely balanced to reduce hand stress. It is also lightweight and easy to use.

The light has an autoclavable glass turbo-tip for precise location curing. It includes incremental curing time settings for different composites and thickness variations. In addition,

*Conveniently speed up your composite curing with the Blue 32 Curing Light.*

the base stand features a light output radiometer.

“We’re excited to offer this new curing light to round out our growing product offering,” says Joe Hayes, CEO of Hayes Handpiece Company. “The feedback we have received about it in the field has been very positive, and it is such a great value for a quality product.”

Contact your local Hayes office to try the new Blue 32 curing light.

**JUST  
\$600**

### >> MAINTENANCE TIP

#### Handpiece & Instrument Cleaning

**M**ake sure to do an initial cleaning of handpieces and instruments either by scrubbing and rinsing or using a non-corrosive wipe. Do not use a disinfecting wipe which will damage your instruments and handpieces over time. This initial cleaning of the handpiece is designed to remove any debris before the instrument is lubricated and placed in the sterilizer.



We recommend **Tidy Whities™ Original Handpiece & Instrument Wipes**. These pH balanced wipes safely clean and shine the exterior of your handpieces and hand instruments without the harmful effects of disinfectants.

*Tidy Whities are also recommended for cleaning CURING LIGHTS! Other wipes may cause corrosion.*



>> **MAINTENANCE TIPS: ULTRASONIC INSERTS**

**WORN INSERTS**

**SCALING EFFICIENCY CAN** significantly diminish with worn insert tips. Inferior performance and poor water delivery can result from damaged, bent or altered tips. For optimal scaling efficiency, we recommend checking inserts monthly for signs of wear. 1mm loss can result in a 25% loss of efficiency and 2mm loss can result in 50% efficiency loss.



**INCORRECT**

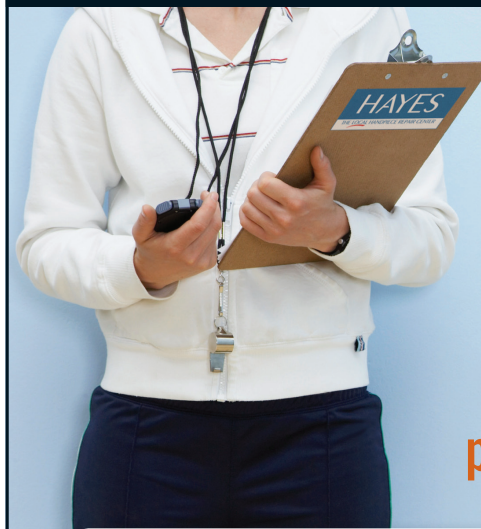
**REMOVING INSERTS FROM AUTOCLAVE BAGS**

**WHEN YOU REMOVE** your ultrasonic insert from the autoclave bag, do not open the bag by pushing the insert through the paper or plastic. This will bend the stacks of the insert without you even knowing it. Damaged stacks reduce power, or eventually stop the insert from working.



**CORRECT**

**REPAIRS ■ SALES ■ STAFF TRAINING**



**STAFF TRAINING**

**We'll get your practice in shape!**

Hayes has made it a priority to educate ourselves so we can answer your questions and train your staff!

- Handpiece & instrument maintenance demonstrations
- New technology—what's a good fit for your practice
- Instrument audits—what needs to be sharpened or replaced
- CDC guidelines—what your staff needs to know

**FREE!**  
LUNCH & LEARNS

Visit [www.hayeshandpiece.com/training](http://www.hayeshandpiece.com/training) to schedule a Lunch & Learn. Or call your local Hayes office

**NOW AVAILABLE!**

**Hu-Friedy**

**Miltex**  
Redefining Excellence



**INSERTS**

**INSTRUMENTS**

**SPECIAL OFFERS! Big savings through December 31, 2010**

**Miltex**  
Redefining Excellence

**HYGIENE**

Buy 4 of the same **DIAGNOSTIC INSTRUMENTS**, get 1 **FREE!**

\* valid on explorers, probes, cotton pliers, mirrors, mirror handles

**ORAL SURGERY**

Buy 2 boxes of HeliMend™ Membrane products and get 1 box of silk, plain or chromic catgut sutures **FREE!**

\* valid on equal or lesser value HeliMend product



Buy 2 Xcision extracting forceps & get a 301 elevator **FREE!**

\*Ref: DEL301. Includes Xcision RoBa edition extracting forceps

**BienAir**  
Dental



Endo Capable

Buy 2 MX INT Standard and 4 1:5 L attachments and get 2 1:1 L attachments **FREE!**



Buy 2 1:5 L and 2 1:1 L attachments Get 1 1:5 L attachment **FREE!**



**Hu-Friedy**



Buy a SWERV3™ Scaler or a Symmetry IQ 4000 Scaler and receive \$1,000 of **FREE** Hu-Friedy Goods\*

\* \$1,000 suggested retail value U.S. dollars.

Buy 3 Swivel™ Inserts, receive 1 Swivel Insert **FREE!**

Buy 6 Swivel Inserts, receive 3 Swivel Inserts **FREE!**

Buy 3 Piezo Tips, receive 1 Piezo Tip **FREE!**

Buy 6 Piezo Tips, receive 3 Piezo Tips **FREE!**

**MORITA**

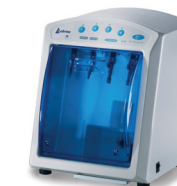


Purchase 3 TwinPower Turbine® handpieces, receive an additional TwinPower Turbine® handpiece or 3 couplers or an Air Torx motor **FREE!**



Purchase 1 box of Foundation, receive 1 medium-sized bullet for **FREE!**

(Foundation is available in both small and medium-sized bullets. Box of small contains 10 units, box of medium contains 5 units, and the Assortment Pack contains 3 each of small and medium units.)



Buy a Lubrina Maintenance System, receive a TwinPower Handpiece, or an Air Torx, or 4 maintenance couplers **FREE!**

All offers valid through December 31, 2010